



Office of the Town Clerk
Diane M. Wilhelm

Registrar of Vital Statistics

Records Management Officer

Marriage Officer

TO: Supervisor Jens-Smith, Councilpersons Wooten, Giglio, Hubbard, Kent, Sewer District

FROM: Julie O'Neill, Deputy Town Clerk

DATE: November 13, 2018

RE: REVISED Open Bid Report for Chemicals for Sewer District

6 bids were received and opened on November 13, 2018 at 11:00am:

See Attached

**** 2 Bids were received after 11:00am ***

Coyne Chemical
3015 State Road
Croydon PA 19021
215 785-3000

Twin County Swimming Pool
797 Conklin Street
Farmingdale NY 11735
631 249-1249

Kemira Water Solutions, Inc.
4321 W 6th Street
Lawrence KS 66049
785 842-7424

***PVS Technologies, Inc.
10900 Harper Avenue
Detroit MI 48213
313 921-1200

Kuehne Company
86 N Hackensack Ave
S Kearny NJ 07032
973 589-0700

****Norweco
220 Republic Street
Norwalk OH 44857
419 668-4471

Shannon Chemical Corp
PO Box 376
Malvern PA 19355
610 363-9090

Thatcher Company of NY
PO Box 27407
Salt Lake City UT 84127
315 589-9330

	Chemical	MANUFACTURER	IN Stock (yes or no)	Estimated Delivery Time
1.	SODIUM HYDROXIDE 25% SOLUTION 55 GALLON CONTAINERS APPROX. 7 DELIVERIES PER YEAR-20 DRUMS PER DELIVERY PRICE PER DRUM	Oxychem	Yes	5-7 Business Days ARO \$103.4138/drum Minimum 20 drums per delivery.
2.	POTASSIUM PERMANGNATE FREE FLOWING 55 LB. CONTAINERS APPROX. 4 DELIVERIES PER YEAR-25-30 PAILS/PALLET PRICE PER POUND	United Mineral	Yes	5-7 Business Days ARO \$1.8117/lb
3.	SODIUM BICARBONATE 50 LB. BAGS APPROX. 2 DELIVERIES PER YEAR – 50 BAGS PER DELIVERY PRICED PER POUND	Church & Dwight	Yes	5-7 Business Days ARO \$0.4938/lb
4.	PPG ACCU-TAB SL TABLETS (CHLORINE) 55 LB. CONTAINERS APAPROX. 2 DELIVERIES PER YEAR – 25 CONTAINERS PER DELIVERY PRICE PER PAIL	Westlake	Yes	5-7 Business Days ARO \$148.1429/pail
5.	FERRIC CHLORIDE 37-40% SOLUTION 4,000 BULK DELIVERIES APPROX. 4 DELIVERIES PER YEAR PRICE PER DRY TON	No Bid		
6.	HYDRATED LIME – 55 LB. BAGS*unload and restacking required: see specifications	No Bid		
7.	SODIUM HYPOCHLORITE 15% SOLUTION – BULK APPROX. 2 X PER MONTH – 250 GAL PER DELIVERY PRICE PER GALLON	No Bid		

George S. Coyne Chemical Co., Inc.
3015 State Road
Croydon, PA 19021-6997
Phone: 215-785-3000 Fax: 215-785-1585

VENDOR NAME George S. Coyne Chemical Co., Inc.

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	Chemical	MANUFACTURER	IN Stock (yes or no)	Estimated Delivery Time
1.	SODIUM HYDROXIDE 25% SOLUTION 55 GALLON CONTAINERS APPROX. 7 DELIVERIES PER YEAR-20 DRUMS PER DELIVERY PRICE PER DRUM	NO BID	—	—
2.	POTASSIUM PERMANGNATE FREE FLOWING 55 LB. CONTAINERS APPROX. 4 DELIVERIES PER YEAR-25-30 PAILS/PALLET PRICE PER POUND	NO BID	—	—
3.	SODIUM BICARBONATE 50 LB. BAGS APPROX. 2 DELIVERIES PER YEAR – 50 BAGS PER DELIVERY PRICED PER POUND	NO BID	—	—
4.	PPG ACCU-TAB SL TABLETS (CHLORINE) 55 LB. CONTAINERS APAPROX. 2 DELIVERIES PER YEAR – 25 CONTAINERS PER DELIVERY PRICE PER PAIL	NO BID	—	—
5.	FERRIC CHLORIDE 37-40% SOLUTION 4,000 BULK DELIVERIES APPROX. 4 DELIVERIES PER YEAR PRICE PER DRY TON	#745.00 per dry ton Kemira Water Solutions, Inc.	Yes	3 ^{two} 3 days
6.	HYDRATED LIME – 55 LB. BAGS*unload and restacking required: see specifications	NO BID	—	—
7.	SODIUM HYPOCHLORITE 15% SOLUTION – BULK APPROX. 2 X PER MONTH – 250 GAL PER DELIVERY PRICE PER GALLON	NO BID	—	—

Kemira Water Solutions, Inc.

VENDOR NAME

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	Chemical	MANUFACTURER	IN Stock (yes or no)	Estimated Delivery Time
1.	SODIUM HYDROXIDE 25% SOLUTION 55 GALLON CONTAINERS APPROX. 7 DELIVERIES PER YEAR-20 DRUMS PER DELIVERY PRICE PER DRUM NO BID			
2.	POTASSIUM PERMANGNATE FREE FLOWING 55 LB. CONTAINERS APPROX. 4 DELIVERIES PER YEAR-25-30 PAILS/PALLET PRICE PER POUND NO BID			
3.	SODIUM BICARBONATE 50 LB. BAGS APPROX. 2 DELIVERIES PER YEAR – 50 BAGS PER DELIVERY PRICED PER POUND NO BID			
4.	PPG ACCU-TAB SL TABLETS (CHLORINE) 55 LB. CONTAINERS APAPROX. 2 DELIVERIES PER YEAR – 25 CONTAINERS PER DELIVERY PRICE PER PAIL NO BID			
5.	FERRIC CHLORIDE 37-40% SOLUTION 4,000 BULK DELIVERIES APPROX. 4 DELIVERIES PER YEAR PRICE PER DRY TON NO BID			
6.	HYDRATED LIME – 55 LB. BAGS*unload and restacking required: see specifications NO BID			
7.	SODIUM HYPOCHLORITE 15% SOLUTION – BULK APPROX. 2 X PER MONTH – 250 GAL PER DELIVERY PRICE PER GALLON \$8.00 PER GALLON	Kuehne Chemical Co., Inc.	Yes	3-5 days ARO

VENDOR NAME Kuehne Chemical Co., Inc.

	Chemical	MANUFACTURER	IN Stock (yes or no)	Estimated Delivery Time
1.	SODIUM HYDROXIDE 25% SOLUTION 55 GALLON CONTAINERS APPROX. 7 DELIVERIES PER YEAR-20 DRUMS PER DELIVERY PRICE PER DRUM No Bid			
2.	POTASSIUM PERMANGNATE FREE FLOWING 55 LB. CONTAINERS APPROX. 4 DELIVERIES PER YEAR-25-30 PAILS/PALLET PRICE PER POUND \$1.81/#	Organic Ind./ Libox Chem	Yes	24-36 Hours
3.	SODIUM BICARBONATE 50 LB. BAGS APPROX. 2 DELIVERIES PER YEAR – 50 BAGS PER DELIVERY PRICED PER POUND No Bid			
4.	PPG ACCU-TAB SL TABLETS (CHLORINE) 55 LB. CONTAINERS APAPROX. 2 DELIVERIES PER YEAR – 25 CONTAINERS PER DELIVERY PRICE PER PAIL No Bid			
5.	FERRIC CHLORIDE 37-40% SOLUTION 4,000 BULK DELIVERIES APPROX. 4 DELIVERIES PER YEAR PRICE PER DRY TON No Bid			
6.	HYDRATED LIME – 55 LB. BAGS*unload and restacking required: see specifications No Bid			
7.	SODIUM HYPOCHLORITE 15% SOLUTION – BULK APPROX. 2 X PER MONTH – 250 GAL PER DELIVERY PRICE PER GALLON No Bid			

VENDOR NAME **Shannon Chemical Corporation**

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	Chemical	MANUFACTURER	IN Stock (yes or no)	Estimated Delivery Time
1.	SODIUM HYDROXIDE 25% SOLUTION 55 GALLON CONTAINERS APPROX. 7 DELIVERIES PER YEAR-20 DRUMS PER DELIVERY PRICE PER DRUM	Not Applicable	Not Applicable	Not Applicable
2.	POTASSIUM PERMANGNATE FREE FLOWING 55 LB. CONTAINERS APPROX. 4 DELIVERIES PER YEAR-25-30 PAILS/PALLET PRICE PER POUND	Manufacturer United Mineral & Chemical Corporation Price \$ 1.86/lb. Minimum Order 1,984.14 lbs.	Yes	Within 24 to 36 hours after receipt of order.
3.	SODIUM BICARBONATE 50 LB. BAGS APPROX. 2 DELIVERIES PER YEAR – 50 BAGS PER DELIVERY PRICED PER POUND	Not Applicable	Not Applicable	Not Applicable
4.	PPG ACCU-TAB SL TABLETS (CHLORINE) 55 LB. CONTAINERS APAPROX. 2 DELIVERIES PER YEAR – 25 CONTAINERS PER DELIVERY PRICE PER PAIL	Not Applicable	Not Applicable	Not Applicable
5.	FERRIC CHLORIDE 37-40% SOLUTION 4,000 BULK DELIVERIES APPROX. 4 DELIVERIES PER YEAR PRICE PER DRY TON	Not Applicable	Not Applicable	Not Applicable
6.	HYDRATED LIME – 55 LB. BAGS*unload and restacking required: see specifications	Not Applicable	Not Applicable	Not Applicable
7.	SODIUM HYPOCHLORITE 15% SOLUTION – BULK APPROX. 2 X PER MONTH – 250 GAL PER DELIVERY PRICE PER GALLON	Not Applicable	Not Applicable	Not Applicable

NOTE:

Appendices A and B, Attachment No. 1 form part of our proposal.

VENDOR NAME **THATCHER COMPANY OF NEW YORK, INC.**

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1.	SODIUM HYDROXIDE 25% SOLUTION 55 GALLON CONTAINERS APPROX. 7 DELIVERIES PER YEAR-20 DRUMS PER DELIVERY PRICE PER DRUM			
2.	POTASSIUM PERMANGNATE FREE FLOWING 55 LB. CONTAINERS APPROX. 4 DELIVERIES PER YEAR-25-30 PAILS/PALLET PRICE PER POUND			
3.	SODIUM BICARBONATE 50 LB. BAGS APPROX. 2 DELIVERIES PER YEAR – 50 BAGS PER DELIVERY PRICED PER POUND			
4.	PPG ACCU-TAB SL TABLETS (CHLORINE) 55 LB. CONTAINERS APAPROX. 2 DELIVERIES PER YEAR – 25 CONTAINERS PER DELIVERY PRICE PER PAIL			
5.	FERRIC CHLORIDE 37-40% SOLUTION 4,000 BULK DELIVERIES APPROX. 4 DELIVERIES PER YEAR PRICE PER DRY TON			
6.	HYDRATED LIME – 55 LB. BAGS*unload and restacking required: see specifications			
7.	SODIUM HYPOCHLORITE 15% SOLUTION – BULK APPROX. 2 X PER MONTH – 250 GAL PER DELIVERY PRICE PER GALLON	KUEHNE CHEMICAL CO., INC.	YES \$ 2.65/ per GALLON	48 HOURS

	Chemical	MANUFACTURER	IN Stock (yes or no)	Estimated Delivery Time
1.	SODIUM HYDROXIDE 25% SOLUTION 55 GALLON CONTAINERS APPROX. 7 DELIVERIES PER YEAR-20 DRUMS PER DELIVERY PRICE PER DRUM	No bid	No bid	No bid
2.	POTASSIUM PERMANGNATE FREE FLOWING 55 LB. CONTAINERS APPROX. 4 DELIVERIES PER YEAR-25-30 PAILS/PALLET PRICE PER POUND	No bid	No bid	No bid
3.	SODIUM BICARBONATE 50 LB. BAGS APPROX. 2 DELIVERIES PER YEAR – 50 BAGS PER DELIVERY PRICED PER POUND	No bid	No bid	No bid
4.	PPG ACCU-TAB SL TABLETS (CHLORINE) 55 LB. CONTAINERS APAPROX. 2 DELIVERIES PER YEAR – 25 CONTAINERS PER DELIVERY PRICE PER PAIL	No bid	No bid	No bid
5.	FERRIC CHLORIDE 37-40% SOLUTION 4,000 BULK DELIVERIES APPROX. 4 DELIVERIES PER YEAR PRICE PER DRY TON	PVS Technologies, Inc. \$745.00 / Dry Ton	Yes	3 Business Days.
6.	HYDRATED LIME – 55 LB. BAGS*unload and restacking required: see specifications	No bid	No bid	No bid
7.	SODIUM HYPOCHLORITE 15% SOLUTION – BULK APPROX. 2 X PER MONTH – 250 GAL PER DELIVERY PRICE PER GALLON	No bid	No bid	No bid

PVS Technologies, Inc.

VENDOR NAME

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	Chemical	MANUFACTURER	IN Stock (yes or no)	Estimated Delivery Time
1.	SODIUM HYDROXIDE 25% SOLUTION 55 GALLON CONTAINERS APPROX. 7 DELIVERIES PER YEAR-20 DRUMS PER DELIVERY PRICE PER DRUM			
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3.	SODIUM BICARBONATE 50 LB. BAGS APPROX. 2 DELIVERIES PER YEAR – 50 BAGS PER DELIVERY PRICED PER POUND			
4.	PPG ACCU-TAB SL TABLETS (CHLORINE) 55 LB. CONTAINERS APAPROX. 2 DELIVERIES PER YEAR – 25 CONTAINERS PER DELIVERY PRICE PER PAIL	Norweco	yes	5-7 business days. \$115.00 /pail Minimum 24 pails per delivery.
5.	FERRIC CHLORIDE 37-40% SOLUTION 4,000 BULK DELIVERIES APPROX. 4 DELIVERIES PER YEAR PRICE PER DRY TON			
6.	HYDRATED LIME – 55 LB. BAGS*unload and restacking required: see specifications			
7.	SODIUM HYPOCHLORITE 15% SOLUTION – BULK APPROX. 2 X PER MONTH – 250 GAL PER DELIVERY PRICE PER GALLON			

VENDOR NAME Norweco